



# FOODS



Unilever

# Foods at a glance

€13.2bn

FY'23 Turnover

2.6% Sep YTD'24  
USG

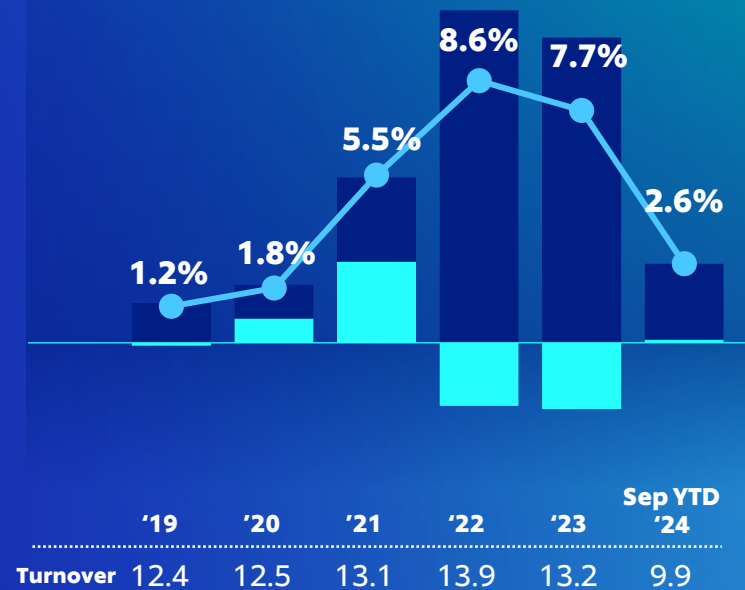
18.6%

FY'23 UOM

22.3% H1'24  
UOM

## Growth

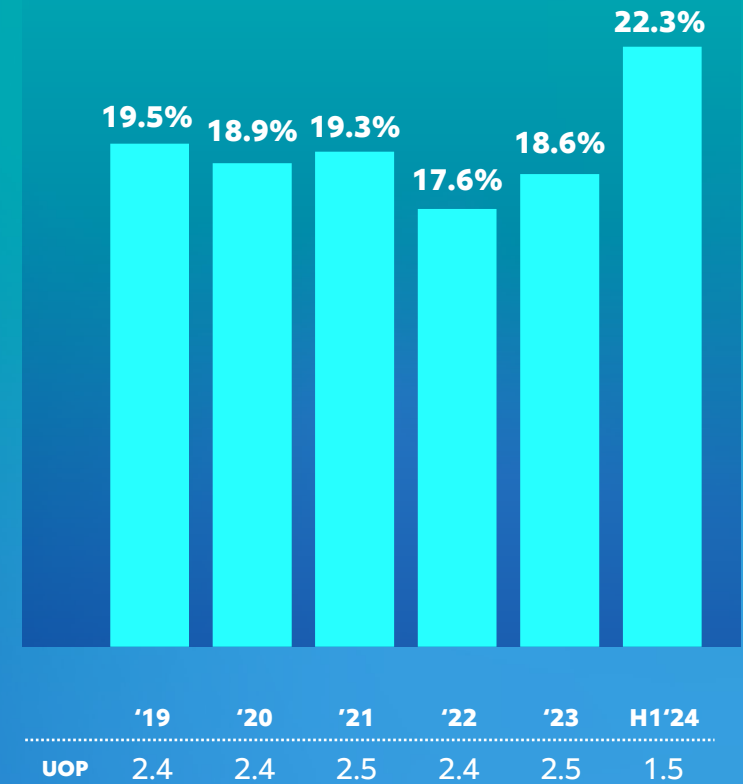
UPG UVG  
USG



|          | '19  | '20  | '21  | '22  | '23  | Sep YTD '24 |
|----------|------|------|------|------|------|-------------|
| Turnover | 12.4 | 12.5 | 13.1 | 13.9 | 13.2 | 9.9         |

## Profitability

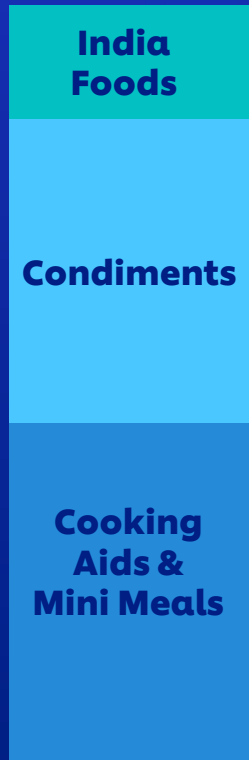
UOM



|     | '19 | '20 | '21 | '22 | '23 | H1'24 |
|-----|-----|-----|-----|-----|-----|-------|
| UOP | 2.4 | 2.4 | 2.5 | 2.4 | 2.5 | 1.5   |

# Foods overview

## Primary Verticals

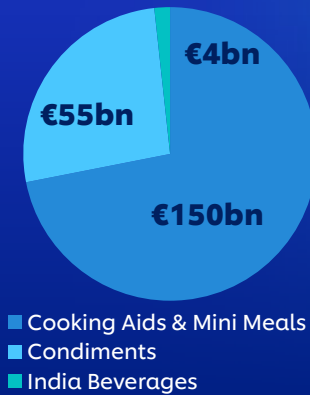


#1 market position  
*India beverages*

#1 market position

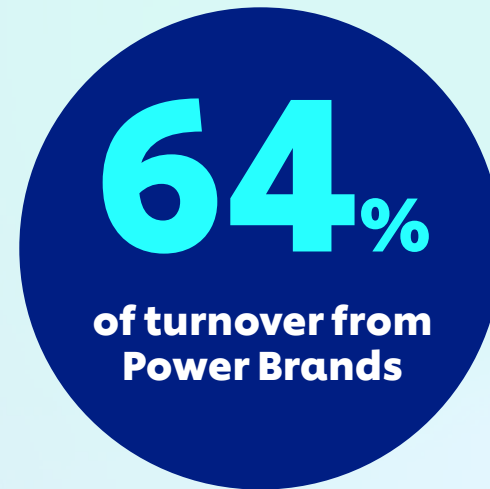
#1 market position

### Market size



- Cooking Aids & Mini Meals
- Condiments
- India Beverages

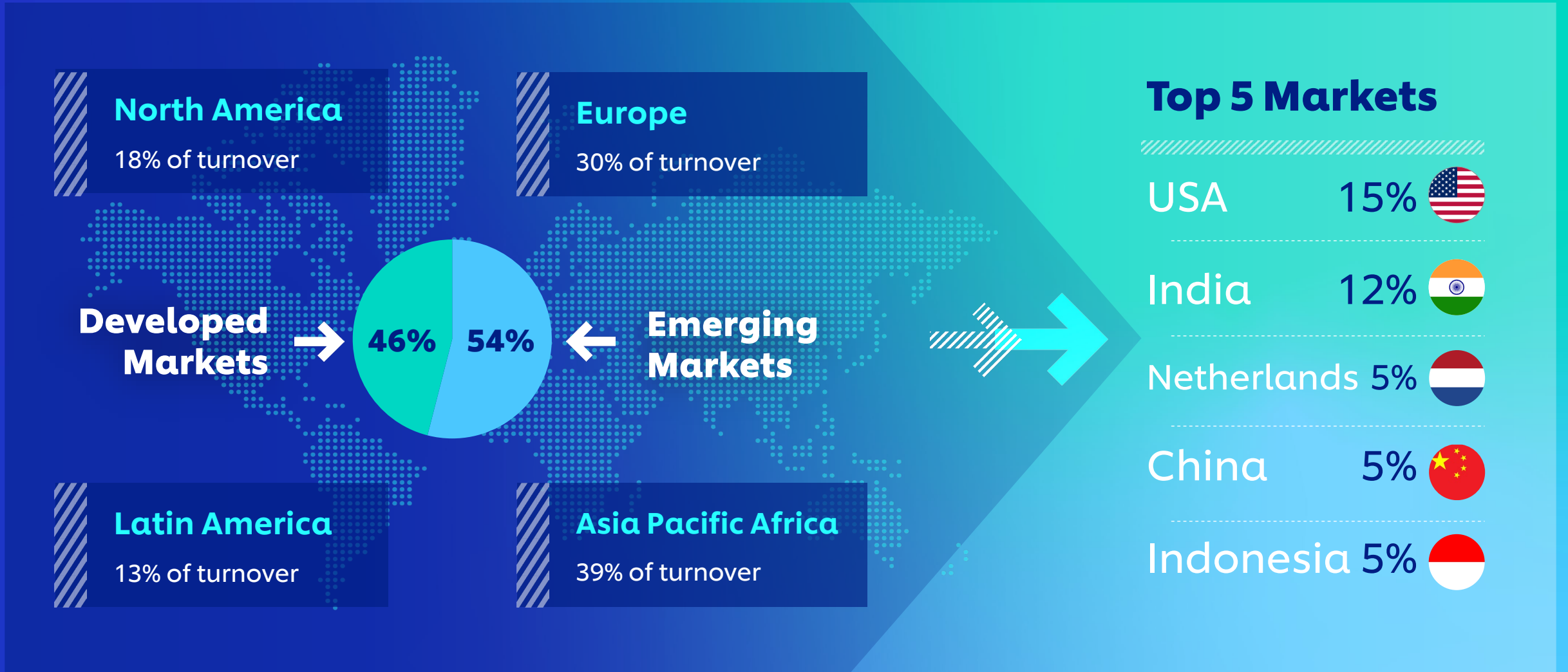
## Power Brands



Unilever  
Food  
Solutions

24% of total Condiments and  
Cooking Aids & Mini Meals

# Key geographies and markets



# Foods Financials

|                    | <b>Turnover</b><br>(€bn) | <b>USG %</b> | <b>UVG %</b> | <b>UPG %</b> | <b>UOP</b><br>(€bn) | <b>UOM %</b> |
|--------------------|--------------------------|--------------|--------------|--------------|---------------------|--------------|
| <b>2019</b>        | 12.4                     | 1.2%         | (0.1)%       | 1.3%         | 2.4                 | 19.5%        |
| <b>2020</b>        | 12.5                     | 1.8%         | 0.8%         | 1.1%         | 2.4                 | 18.9%        |
| <b>2021</b>        | 13.1                     | 5.5%         | 2.7%         | 2.8%         | 2.5                 | 19.3%        |
| <b>2022</b>        | 13.9                     | 8.6%         | (2.1)%       | 10.9%        | 2.4                 | 17.6%        |
| <b>2023</b>        | 13.2                     | 7.7%         | (2.2)%       | 10.1%        | 2.5                 | 18.6%        |
| <b>4-year CAGR</b> | 1.6%                     | 4.9%         | (0.2)%       | 5.1%         | 0.5%                |              |