

## STERLING SUPPLEMENT TO THE UNILEVER SECOND QUARTER AND HALF YEAR RESULTS 2008

This document is a supplement to the Unilever second quarter and half year results 2008 and is prepared for reference purposes only. Unilever's reporting currency is the euro. The income statement and cash flow statement are translated at rates current in each period. These rates were €1 = £0.77 for the first half year 2008 and €1 = £0.67 for the first half year 2007. The balance sheet is translated at period-end rates of exchange. These were €1 = £0.79 at 30 June 2008, €1 = £0.73 at 31 December 2007 and €1 = £0.67 at 30 June 2007.

### INCOME STATEMENT

(unaudited)

Second Quarter				£ million	Half Year			
2008	2007	Increase/ (Decrease)			2008	2007	Increase/ (Decrease)	
		Current rates	Constant rates			Current rates	Constant rates	
<b>Continuing operations:</b>								
8 195	7 144	15 %	6 %	<b>Turnover</b>	15 448	13 532	14 %	6 %
1 091	980	11 %	3 %	<b>Operating profit</b>	2 466	1 853	33 %	24%
(158)	(73)			After (charging)/crediting: Restructuring, business disposals and other items	140	(131)		
(46)	(48)			Net finance costs	(110)	(95)		
20	30			Finance income	39	48		
(91)	(100)			Finance costs	(201)	(188)		
25	22			Pensions and similar obligations	52	45		
24	21			Share in net profit/(loss) of joint ventures	57	39		
(1)	1			Share in net profit/(loss) of associates	6	34		
8	4			Other income from non-current investments	8	21		
1 076	958	12 %	4 %	<b>Profit before taxation</b>	2 427	1 852	31 %	21 %
(296)	(176)			Taxation	(581)	(364)		
780	782	– %	(8)%	<b>Net profit from continuing operations</b>	1 846	1 488	24 %	14 %
–	37			Net profit/(loss) from discontinued operations	–	51		
780	819	(5)%	(12)%	<b>Net profit for the period</b>	1 846	1 539	20 %	10 %
<b>Attributable to:</b>								
54	42			Minority interests	105	83		
726	777	(6)%	(14)%	Shareholders' equity	1 741	1 456	20 %	10 %
<b>Combined earnings per share</b>								
0.26	0.26	1 %	(8)%	Continuing operations (Sterling)	0.62	0.49	27 %	16 %
0.25	0.25	– %	(8)%	Continuing operations – diluted (Sterling)	0.60	0.47	26 %	16 %
–	0.01			Discontinued operations (Sterling)	–	0.01		
–	0.01			Discontinued operations – diluted (Sterling)	–	0.02		
0.26	0.27	(4)%	(12)%	Total operations (Sterling)	0.62	0.50	22 %	12 %
0.25	0.26	(4)%	(12)%	Total operations – diluted (Sterling)	0.60	0.49	22 %	12 %

## **CASH FLOW STATEMENT**

(unaudited)

£ million

	<b>Half Year</b>	
	<b>2008</b>	<b>2007</b>
<b><u>Operating activities</u></b>		
Cash flow from operating activities	686	1 121
Income tax paid	(373)	(406)
<b>Net cash flow from operating activities</b>	<b>313</b>	<b>715</b>
<b><u>Investing activities</u></b>		
Interest received	49	42
Net capital expenditure	(380)	(300)
Acquisitions and disposals	312	49
Other investing activities	31	109
<b>Net cash flow from/(used in) investing activities</b>	<b>12</b>	<b>(100)</b>
<b><u>Financing activities</u></b>		
Dividends paid on ordinary share capital	(924)	(953)
Interest and preference dividends paid	(156)	(152)
Change in financial liabilities	1 612	1 286
Share buy-back programmes	(840)	(447)
Other movements on treasury stock	(15)	147
Other financing activities	(69)	(208)
<b>Net cash flow from/(used in) financing activities</b>	<b>(392)</b>	<b>(327)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>(67)</b>	<b>288</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>661</b>	<b>477</b>
Effect of foreign exchange rate changes	(70)	16
<b>Cash and cash equivalents at the end of period</b>	<b>524</b>	<b>781</b>

**BALANCE SHEET**

(unaudited)

<b>£ million</b>	<b>As at 30 June 2008</b>	<b>As at 31 December 2007</b>	<b>As at 30 June 2007</b>
<b>Non-current assets</b>			
Goodwill	9 510	8 989	8 368
Intangible assets	3 511	3 312	3 189
Property, plant and equipment	4 785	4 614	4 204
Pension asset for funded schemes in surplus	1 470	1 474	1 649
Deferred tax assets	765	736	526
Other non-current assets	987	974	818
<b>Total non-current assets</b>	<b>21 028</b>	<b>20 099</b>	<b>18 754</b>
<b>Current assets</b>			
Inventories	3 507	2 859	2 803
Trade and other current receivables	4 365	3 079	3 657
Current tax assets	191	269	171
Cash and cash equivalents	839	806	1 021
Other financial assets	205	159	196
Non-current assets held for sale	219	117	26
<b>Total current assets</b>	<b>9 326</b>	<b>7 289</b>	<b>7 874</b>
<b>Current liabilities</b>			
Financial liabilities	(4 707)	(3 059)	(3 610)
Trade payables and other current liabilities	(6 630)	(5 886)	(5 942)
Current tax liabilities	(363)	(289)	(413)
Provisions	(656)	(711)	(443)
Liabilities associated with non-current assets held for sale	(34)	(9)	–
<b>Total current liabilities</b>	<b>(12 390)</b>	<b>(9 954)</b>	<b>(10 408)</b>
<b>Net current assets/(liabilities)</b>	<b>(3 064)</b>	<b>(2 665)</b>	<b>(2 534)</b>
<b>Total assets less current liabilities</b>	<b>17 964</b>	<b>17 434</b>	<b>16 220</b>
<b>Non-current liabilities</b>			
Financial liabilities due after one year	4 438	4 026	3 521
Non-current tax liabilities	183	171	152
Pensions and post-retirement healthcare benefits liabilities:			
Funded schemes in deficit	623	607	348
Unfunded schemes	1 650	1 667	2 083
Provisions	620	510	605
Deferred tax liabilities	997	891	732
Other non-current liabilities	133	150	172
<b>Total non-current liabilities</b>	<b>8 644</b>	<b>8 022</b>	<b>7 613</b>
<b>Equity</b>			
Shareholders' equity	8 980	9 095	8 237
Minority interests	340	317	370
<b>Total equity</b>	<b>9 320</b>	<b>9 412</b>	<b>8 607</b>
<b>Total capital employed</b>	<b>17 964</b>	<b>17 434</b>	<b>16 220</b>